



**FOR IMMEDIATE RELEASE**

## **Turn Experience into Profit: A Tip Sheet to Evaluate Your Mobile Access Vendor**

**INDIANAPOLIS, July 19, 2021** – Your mobile access provider should be an integration specialist. That means proven success in backend coordination with a wide variety of systems and software providers at all three stages of mobile app development.

### **Stage One: The App**

Evaluate your mobile resources

- ✓ [In-house app development team](#)
- ✓ [Third-party app integrator](#)
- ✓ [Limited app resources](#), including an out-of-the-box, ready-to-use app

### **Stage Two: Locks**

Ensure you have the appropriate locks installed

- ✓ [RFID BLE-enabled locks](#)
- ✓ [Mobile access system impact on PMS](#)
- ✓ Upgrade technology if needed

### **Stage Three: Cloud-based Solution**

Secure your digital key delivery

- ✓ [Reliable and secure cloud-based mobile credentials solution](#)
- ✓ Configure server correctly
- ✓ Program BLE Locks and product report of test locks
- ✓ Certify the mobile app

## **Value means platinum customer service before, during, and after installation**

An informed staff can offer guest-friendly education, an important part of successful mobile access implementation. For travelers unfamiliar with mobile digital keys, the front desk staff is your property's customer-facing trainers who can help guests appreciate the advantages of mobile access.

Choose a vendor who offers [training](#) for property executives, security staff, and front desk staff. Each training should be customized to the level of the clients' experience with mobile access systems.

Make your mobile access strategy a key contributor to profitable operations.

When you want to take your mobile strategy to the next level, choose a [partner](#) who brings much more than door locks and hardware to the table. Besides system integration and security expertise, your mobile access system should provide global software and analytics for efficient, profitable operations. Online locks can be programmed to:

- ✓ Capture and record data for predictive maintenance
- ✓ Continuously monitor room door status for increased security
- ✓ Monitor frequency of door use to help hotels balance room usage and schedule staff more efficiently

When 21st century travelers come knocking at your property, make sure you can open the door with the convenience and comfort of a [secure mobile access system](#).

For more information about dormakaba's mobile access solutions visit [amer.dormakaba.com](http://amer.dormakaba.com).

To view all dormakaba press releases, visit [dormakabaamernews.com](http://dormakabaamernews.com).

### **About dormakaba**

dormakaba is one of the top three companies in the global market for access and security solutions. With strong brands such as Dorma and Kaba in our portfolio, we are a single source for products, solutions, and services related to doors and secure access to buildings and rooms. With around 16,000 employees and numerous cooperation partners, we are active in over 130 countries. dormakaba is headquartered in Rümlang (Zurich/Switzerland) and generates an annual turnover of over CHF 2 billion.

SIX Swiss Exchange: DOKA (formerly: KABN / KABNE) Further information at [www.dormakaba.us](http://www.dormakaba.us).

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